The That Should Have Been In The Box - Unboxing the Hidden Extras

Have you ever opened a package with great anticipation, only to find that what you received fell short of your expectations? Many times, we come across products that lack the necessary components, features, or accessories to fully enjoy their intended purpose. This is where "The That Should Have Been In The Box" concept comes into play.

What is "The That Should Have Been In The Box"?

"The That Should Have Been In The Box" is a term used to refer to those additional items that customers feel should have been included with their purchase, but were not. These could be essential accessories, extra features, or even valuable add-ons that could enhance the overall user experience.

Consumers often expect their purchases to come with certain basic components, such as charging cables, batteries, user manuals, or software support. However, many companies choose to exclude these items or charge extra for them, leading to frustration and disappointment.



macOS Catalina: The Missing Manual: The Book That Should Have Been in the Box

by David Pogue (1st Edition, Kindle Edition)

★ ★ ★ ★4.5 out of 5Language: EnglishFile size: 188680 KBText-to-Speech: EnabledScreen Reader: Supported

Enhanced typesetting: Enabled
Print length : 1731 pages



The Importance of Including Extras

Companies that recognize the value of providing a complete experience with their products tend to build stronger customer loyalty. Including those extras not only sets them apart from competitors but also communicates a sense of care and consideration towards their customers.

When customers receive unexpected extras, it triggers a positive emotional response, leading to a feeling of satisfaction and being valued. This can create a lasting impression and significantly influence future buying decisions. By exceeding customer expectations, companies can foster trust and build long-term brand loyalty.

Examples of "The That Should Have Been In The Box"

Let's explore some popular examples of products that could have greatly benefited from "The That Should Have Been In The Box" concept:

1. Smartphone Without Charger

How many times have you bought a brand-new smartphone only to discover that it didn't come with a charger? This scenario is increasingly common, especially with the recent trend of companies omitting charging adapters from packaging to promote sustainability.

While the intention behind reducing electronic waste is praiseworthy, consumers often have to purchase chargers separately, resulting in additional expenses and inconvenience. Including a charger in the box is a small gesture that can go a long way in enhancing the overall user experience.

2. Gaming Console Without Controllers

Imagine eagerly unboxing the latest gaming console, only to find that it doesn't come with any controllers. This scenario has happened quite a few times, leaving gamers frustrated and unable to enjoy their new purchase immediately.

Controllers are essential for gaming, and it seems counterintuitive for a gaming console not to include them. Including at least one controller in the box would ensure that gamers can start playing right away without any additional hassle or expense.

3. Camera Without Memory Card

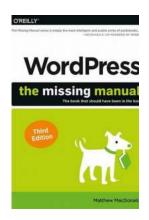
Photography enthusiasts often face disappointment when they buy a high-quality camera only to realize that it does not come with a memory card. Memory cards are essential for storing photos and videos, and not including them in the package can be a significant inconvenience for customers.

By including a memory card, camera manufacturers can demonstrate their commitment to delivering a complete experience. This small inclusion would allow users to immediately start capturing precious moments without any delay or additional cost.

"The That Should Have Been In The Box" concept highlights the importance of companies going above and beyond by including necessary extras with their products. By doing so, they can meet customer expectations, foster loyalty, and create a positive brand image.

When customers receive precisely what they need to enjoy their purchase without any surprises, they feel valued and satisfied. This ultimately leads to increased customer satisfaction and a higher likelihood of repeat business.

So, the next time you find yourself unboxing a new product, remember "The That Should Have Been In The Box" and consider how companies can exceed your expectations by providing those much-needed extras.



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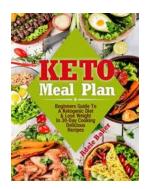
Apple gives macOS new features and improvements right on your desktop and under the hood with Catalina—aka OS X 10.15. With this updated guide, you'll learn how to use your iPad as a second screen, work with iPad apps on your Mac, and use Screen Time on your Mac. This new edition of the #1 bestselling Mac book shows you how to use the revamped apps for Music, Podcasts, and TV.

Loaded with illustrations, step-by-step instructions, tips, and tricks, this book from David Pogue—Missing Manual series creator, New York Times columnist, and Emmy-winning tech correspondent for CNBC, CBS, and NPR—covers everything Catalina has to offer with lots of humor and technical insight.



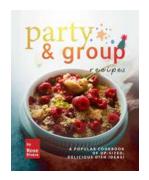
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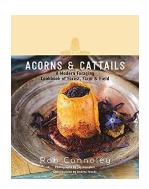
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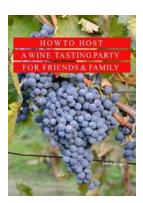
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